

PERSONAL INFORMATION

Username: _____ Password: _____
 Back Office Login: my.Surge365.com
 SBA Site: www.Surge365.com/ _____
 Sponsor: _____

MY SURGE365 SUPPORT TEAM

Team Builder: _____
 Regional Builder: _____
 National Builder: _____
 Marketing Director: _____

STEP #1: GOALS

UNDERSTAND YOUR FINANCIAL GOALS

In order for you to be able to help someone else get started, you need to get yourself started, which means you need to understand your financial goals.

1. How many hours a week will you promote your Surge365 business? _____
2. How much money will you make: Per week? _____ Per month? _____
3. What is your timeframe? _____
4. What is your ultimate lifestyle goal? _____

STEP #2: CREATE CONTACT LISTS

WHO ARE YOUR BEST 10 CONTACTS?

Name	Profession	Phone	Notes

Download the Surge365 Mobile App

Available for download on iTunes | Android

Login information

Username: _____

Password: _____

Note: This is the same information as above



STEP #3: INVITE TO SEMINAR AND FOLLOW UP

Below are the text to invite & the text to send after the seminar...

Invite Call or Text

HI I NEED YOUR HELP...I just got started in Online marketing and need to get 10 people on a LIVE MARKETING & MONEY SEMINAR (45 min). You'll learn some valuable information about MONEY, and it will help me with my PROMOTION. Can I count on you?

Follow up Call or Text

(Text 1) Thanks for getting on our seminar. What interested you the most? The plan to never pay full price for travel again, the business plan to make money or a little bit of both? Would tonight be good or tomorrow better to set up a personal ZOOM with my trainer, to get your questions answered? If tomorrow, what is the earliest time and the latest time you would be available to schedule that zoom?

(Text 2) Thanks I really appreciate your help! Once I schedule the Zoom, we can't cancel or miss it. Do I have your word?

STEP #4: REPEAT & TEACH THESE STEPS TO YOUR NEW SBA